

The Hines | Smith | Georgetown Team Profile

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Team

Personnel Profiles

Gerald D. Hines, Chairman, Hines Interests

Founder and Chairman of Hines, Gerald Hines is the co-owner and chief executive officer of Hines, responsible for directing all firm policy and procedures, as well as participating in new business ventures and cultivating new and existing investor relations. He has been recognized by industry peers for his adherence to the highest quality standards and for his support of urban planning initiatives. Oversees a portfolio of more than 500 properties valued in excess of \$9 billion, making the firm one of the largest real estate companies in the world.

Kenneth Hubbard, Executive Vice President, Hines East

Mr. Hubbard is the profit center officer in charge of development and operations in the East region of the United States. Executive Vice President of the Hines East Region since its creation in 1985.

Mr. Hubbard is responsible for the acquisition, development and management of more than 22 million square feet of commercial real estate.

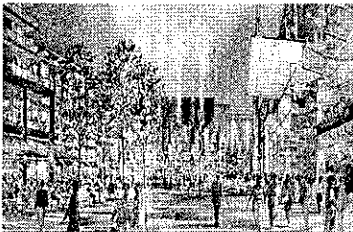
William Alsup, III, Senior Vice President, Hines East

Mr. Alsup has overall responsibility for the development, acquisition, leasing and property management activities in the Washington, DC area and in the East Coast Region of the United States.

He has been the Project Officer or Senior Project Officer responsible for the development of the following Washington-area projects: Columbia Square, Franklin Square, Postal Square, 600 Thirteenth Street, Gannett/USA Today Headquarters, Mitretek Systems Headquarters and 4100 North Fairfax.

He has been the Project Officer or Senior Project Officer responsible for the acquisition of the following Washington-area properties: 700 Eleventh Street, 370 L'Enfant Promenade, One Franklin Square, 1001 Pennsylvania Avenue, 1776 G Street, 1900 K Street, 6700 and 6710 Rockledge Drive.





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Alfred G. Neely, Executive Vice President and CIO, Archstone-Smith

Mr. Neely, as chief development officer, has overall responsibility for development activity across the company's national portfolio. Mr. Neely joined Charles E. Smith Residential in 1989, and rose to executive vice president and chief investment officer of that company, a division of Archstone-Smith. Neely guided the development and repositioning of 16 high-rise apartment communities encompassing over 12,000 units, including urban in-fill development and mixed-use projects. During his 30-year career, Mr. Neely has been responsible for the development and redevelopment of over \$2 billion of real estate, including over 16 million square feet in five major metropolitan areas across the country.

Marshall Rose, Chairman, The Georgetown Company

Mr. Rose has overseen many complex, large-scale developments both in and out of New York City. Most notably, Mr. Rose spearheaded the restoration of Bryant Park, creating a major new cultural oasis in Midtown; returned the landmark Library building at 42nd Street to its original splendor; and conceived of the Science, Industry and Business Library in the former B. Altman's department store, overseeing its development. On behalf of the City of New York, Mr. Rose conceived the plan and coordinated the efforts to secure a site in lower Manhattan for the new headquarters of the New York Stock Exchange.

Joseph Rose, Managing Principal, The Georgetown Company

Mr. Rose is a partner at the Georgetown Company, a privately held real estate investment and development firm active in significant markets throughout the United States. Prior to joining Georgetown, Mr. Rose served for eight years as Chairman of the New York City Planning Commission and Director of the Department of Planning. In those positions he had primary responsibility for rezoning of the theater district, the plan to revitalize Lower Manhattan, enacting a citywide Waterfront Revitalization Plan, the creation of a 2.1 million SF mixed-use development at Columbus Circle, in addition to many other projects.





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Adrian Washington, President, The Neighborhood Development Company

Mr. Washington, a graduate of Stanford University and the Harvard Business School, has over 15 years experience in urban real estate development and management. The company, which he founded in 1998, specializes in urban infill residential projects. In its short history the company has already developed an impressive track record. To date the company has completed or has under active development over 150,000 square feet of residential real estate and is actively pursuing additional development opportunities. NDC has focused its efforts in the Washington, DC neighborhood of Columbia Heights and other emerging neighborhoods.

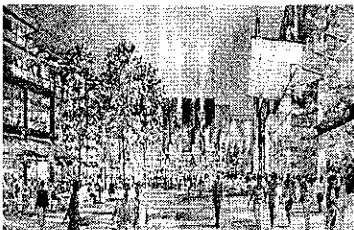
Pamela Bundy, President, The Bundy Development Corporation

Pamela D. Bundy, is the president and sole owner of Bundy Development Corporation, a successful condominium developer in the District. Ms. Bundy was formerly regional operations manager for PepsiCo-KFC and then Southland Corporation. After leaving Southland she started her own business as a licensed independent fee appraiser. Pamela Bundy & Associates evaluated all kinds of properties and planned unit developments, as well as vacant land, which equipped Ms. Bundy with a thorough general knowledge of real estate valuation; and the Washington, D.C. real estate market in particular.

Lehr Jackson, Principal, Williams Jackson Ewing, Inc.

Since its inception W. Lehr Jackson has directed Williams Jackson Ewing's efforts on such notable projects as Suburban Square in Philadelphia, Queen's Quay Terminal in Toronto, and the epic revitalization of Washington DC's Union Station. It was the resounding recovery of Union Station that led to WJE's selection for directing the renovation and re-merchandizing of Grand Central Terminal in New York City.





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Norman Foster, Principal, Foster and Partners

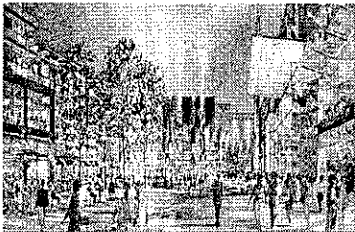
Norman Foster graduated from Manchester University School of Architecture and City Planning in 1961 and won a Fellowship to Yale University where he gained a Master's degree in architecture.

In 1963 he co-founded Team 4 with Richard Rogers and in 1967 he established Foster Associates, now known as Foster and Partners. The practice has project offices worldwide with its main studio in London. It has received over 260 awards and citations for excellence and won over 55 national and international competitions.

He was awarded the RIBA Royal Gold Medal for Architecture in 1983, the Gold Medal of the French Academy of Architecture in 1991 and the American Institute of Architects Gold Medal in 1994. Also in 1994, he was appointed Officer of the Order of Arts and Letters by the Ministry of Culture in France. In 1999 he became the 21st Pritzker Architecture Prize Laureate. He was granted a knighthood in the Queen's Birthday Honours of 1990, appointed by the Queen to the Order of Merit in 1997 and in 1999 was honored with a life peerage, taking the title Lord Foster of Thames Bank.

He has lectured throughout the world and taught architecture in the United States and the United Kingdom. He has been vice president of the Architectural Association in London, council member of the Royal College of Art, a member of the Board of Education and visiting examiner for the Royal Institute of British Architects, and is a trustee of the Architecture Foundation of London.





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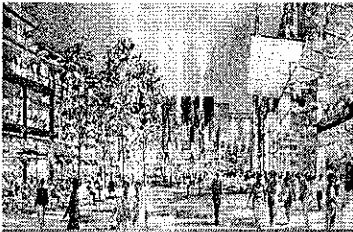
Project Summary

Diagonal Mar, Barcelona, Spain



Developer:	Hines Interests Limited Partnership		
Location:	84-acre site along the Mediterranean Sea in downtown Barcelona		
Description:	International mixed-use complex on 15-city blocks to be developed over a 10 year horizon with major public and cultural amenities		
Uses:	Retail Center:	1,100,000 SF	
	Residential:	1,720,000 SF	1,400 units
	Office:	610,000 SF	3 buildings
	Hotels:	620,000 SF	3 hotels
	Convention:	<u>540,000 SF</u>	meeting facilities
	Total:	4,591,000 SF	
Cost:	\$730,000,000		
Features:	Integrated into the project is a 35-acre public park, three lakes, multiple water features, theaters and a major international retail destination center		





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Other Significant Projects

Science City at Union Station Kansas City, MO

Type: \$263 million adaptive re-use of a 434,000 SF historic train station, Union Station, into an interactive science museum, retail, office and intermodal transportation center .

Postal Square Washington, DC

Type: \$193 million Historic renovation of a 1.2 million SF beaux-arts structure for the United States Postal Service to provide 850,000 SF of new office space, 50,000 SF of retail, a National Postal Museum and 420 parking spaces.

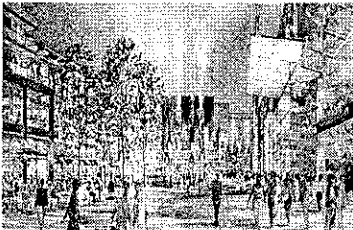
San Diego Ballpark San Diego, CA

Type: \$294 million development to create a new signature ballpark district featuring offices, hotels, and residences. The ballpark totals 1,150,000 SF for 42,000 seats. The ballpark anchors a larger redevelopment district and will transform the East Village into a vibrant new neighborhood.

Hilton Americas Houston, TX

Type: \$285 million convention center hotel, with 1,200 rooms, being developed in conjunction with a major expansion of the Houston Convention Center that will add over 700,000 SF of new exhibition and meeting space.





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Other Significant Projects

Science, Industry & Business Library

Type: \$84 million project to create a new 160,000 SF state of the art library designed by Charles Gwathmey. Marshall Rose conceived and oversaw the construction and financing for this technologically advanced research library.

New York Public Library Restoration and New Building Program, New York

Type: \$250 million capital construction program for the New York Public Library, where Marshall Rose was responsible for overseeing the combination of modernization of four great research libraries and 40 substantial branch construction or renovation projects.

Library for the Performing Arts at Lincoln Center, New York

Type: \$37 million planning and implementation project to transform this important performing arts architect with the addition of a new auditorium, technology training center and digitalization of the collection. Marshall Rose worked in concert with Polshek Partners.

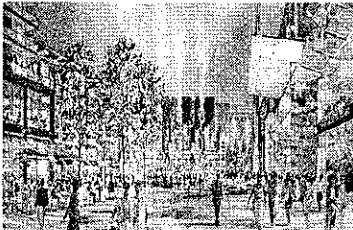
Easton Town Center, Columbus, OH

Type: The Georgetown Company served as the master developer in a joint venture partnership to create a 1.5 million SF retail and entertainment "new" downtown set on 77 acres.

The Rebuilding and Restoration of Bryant Park, New York, NY

Type: Marshall Rose and Joseph Rose were integral in the redesign and reclamation of midtown Manhattan's Bryant Park. They have created an "urban oasis" into an important civic outdoor public space.



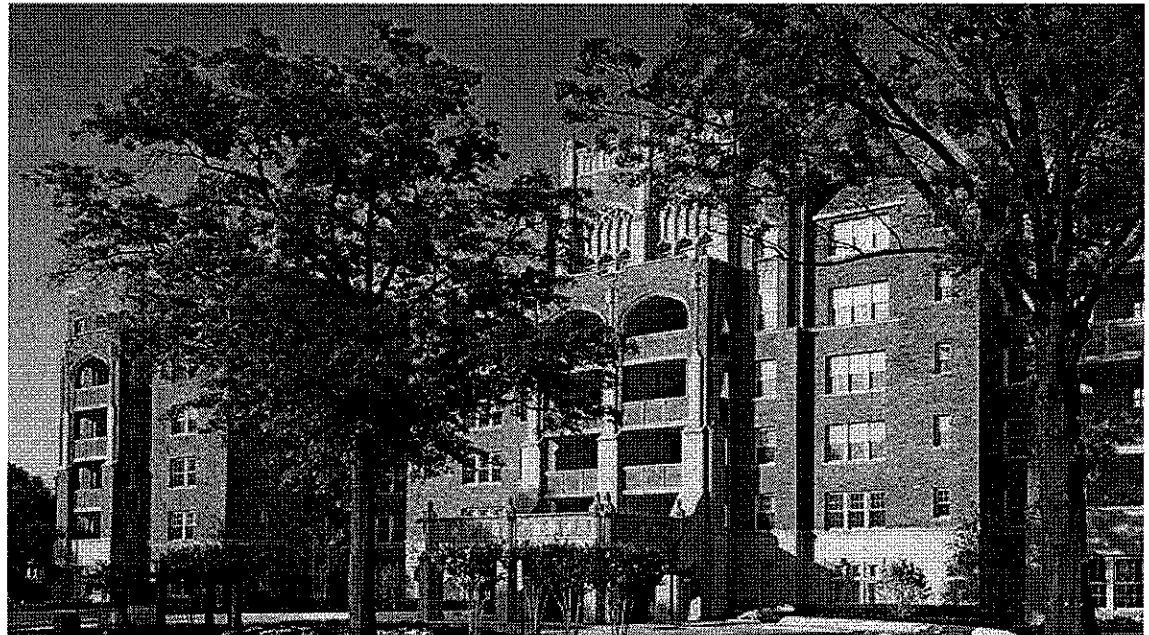


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Archstone-
Smith

Project Summary

Alban Towers, Washington, DC



Developer:	Archstone-Smith Operating Trust		
Location:	1920's Gothic Revival style residential complex in Washington, DC		
Description:	Renovation of the historic Alban Towers complex on Massachusetts Avenue which involved both exterior façade and interior historic preservation requirements.		
Uses:	Residential:	390,302 SF	
	Parking:	<u>100,551 SF</u>	2 levels
	Total:	4,591,000 SF	
Cost:	\$38,200,000		
Features:	The project has garnered many architectural and historic renovation awards for the project's merits. \$6,600,000 in Federal Historic Tax Credits were generated. Over 25% of all subcontract dollars flowed through to regional MBE firms.		

